



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
U.S. ARMY SPACE AND MISSILE DEFENSE COMMAND
POST OFFICE BOX 1500
HUNTSVILLE, ALABAMA 35807-3801

November 22, 2000

Contracting and Acquisition
Management Office

SUBJECT: Upcoming U.S. Army Space and Missile Defense Command (USASMDC)
Acquisition entitled, "Systems Engineering and Technical Assistance Contract
(SETAC)"

TO ALL POTENTIAL OFFERORS ON THE SUBJECT ACQUISITION

1. References:

a. Synopsis, August 17, 2000, Commerce Business Daily (CBD), subject:
"Systems Engineering and Technical Assistance Contract (SETAC)"

b. Breakout Sessions, September 26-27, 2000, subject as above.

2. After thorough evaluation of the anticipated SETAC requirements and the capabilities briefings presented by the myriad of potential offerors, I have determined the strategy that I believe to be in the best interest of the Government and the subject acquisition.

3. In order to follow this SETAC strategy, the upcoming solicitation will allow for the following awards:

- Up to 3 full & open awards
- 2 small business set aside
- 1 8(a) set aside
- 1 HubZone set aside

4. Any/all awards will be predicated upon receipt of proposals that meet the criteria for best value selection stated in the solicitation. Once the contract awards are made, the task orders will be competed/awarded without consideration of business size and/or methodology of selection for the original contract awards (i.e., set aside vs. full & open). All contracts will contain a minimum guaranteed amount for orders placed over the life of the contract.

5. The point of contact for this action is Ms. Lynne Washburn, at 256-955-4160, lynne.Washburn@smdc.army.mil.

Sincerely,

Mark J. Lumer

MARK J. Lumer
Chief, Contracting and
Acquisition Management Office